

Analyst's Handbook: Consumer Discretionary

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thinking outside the box

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S&P 500: Consumer Discretionary

Figure 1.

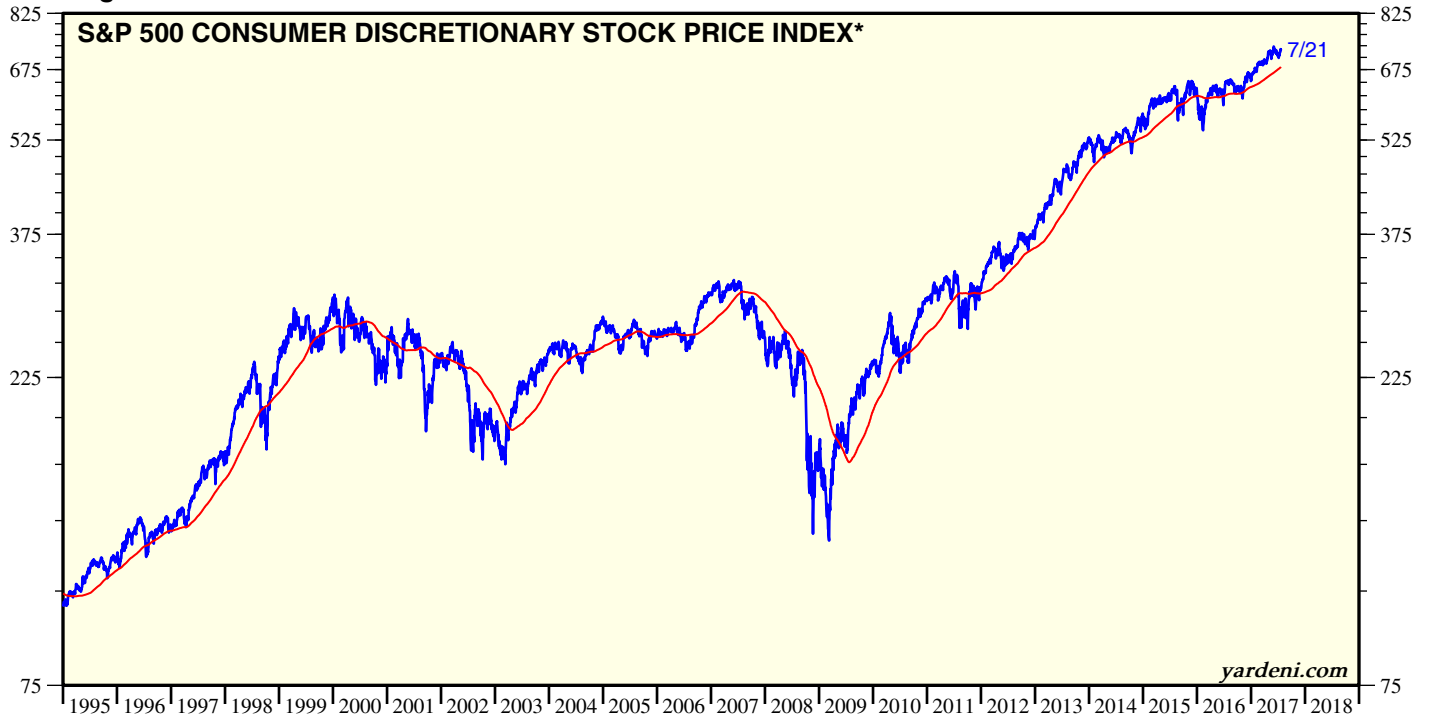
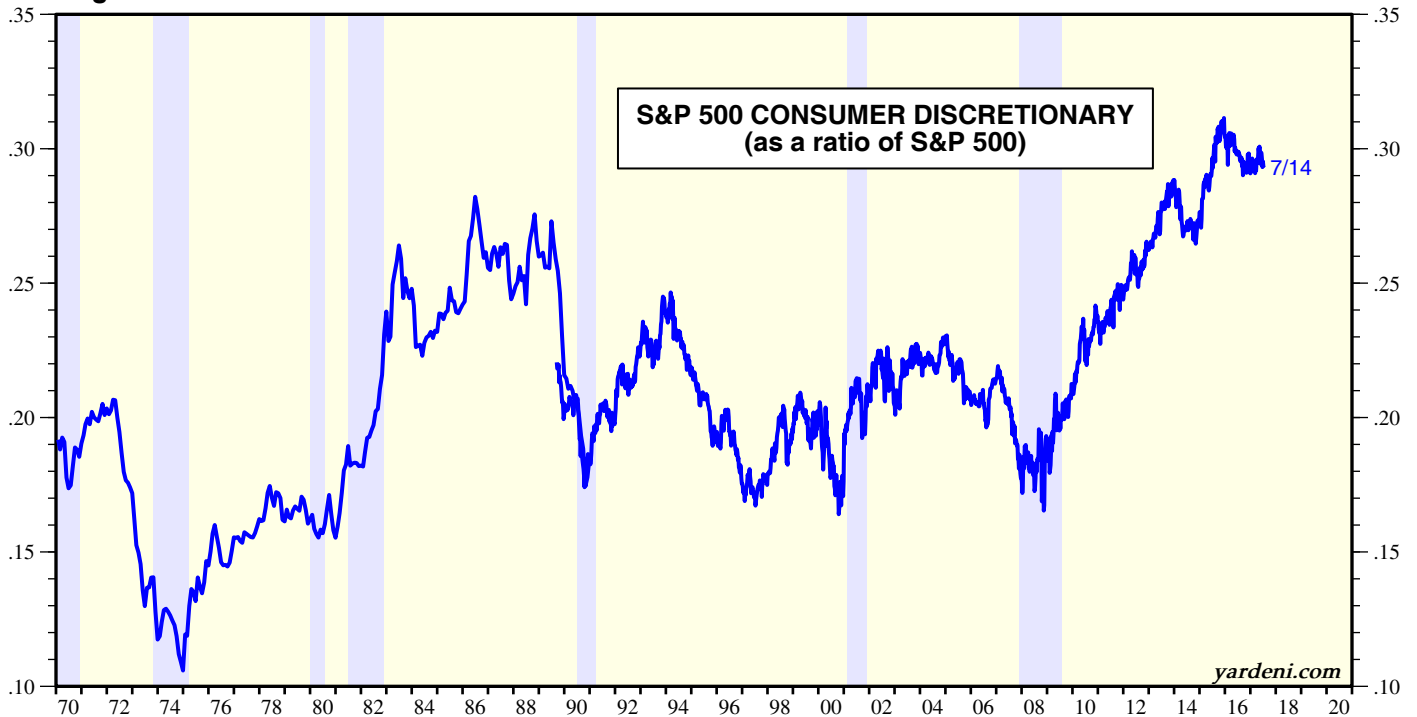


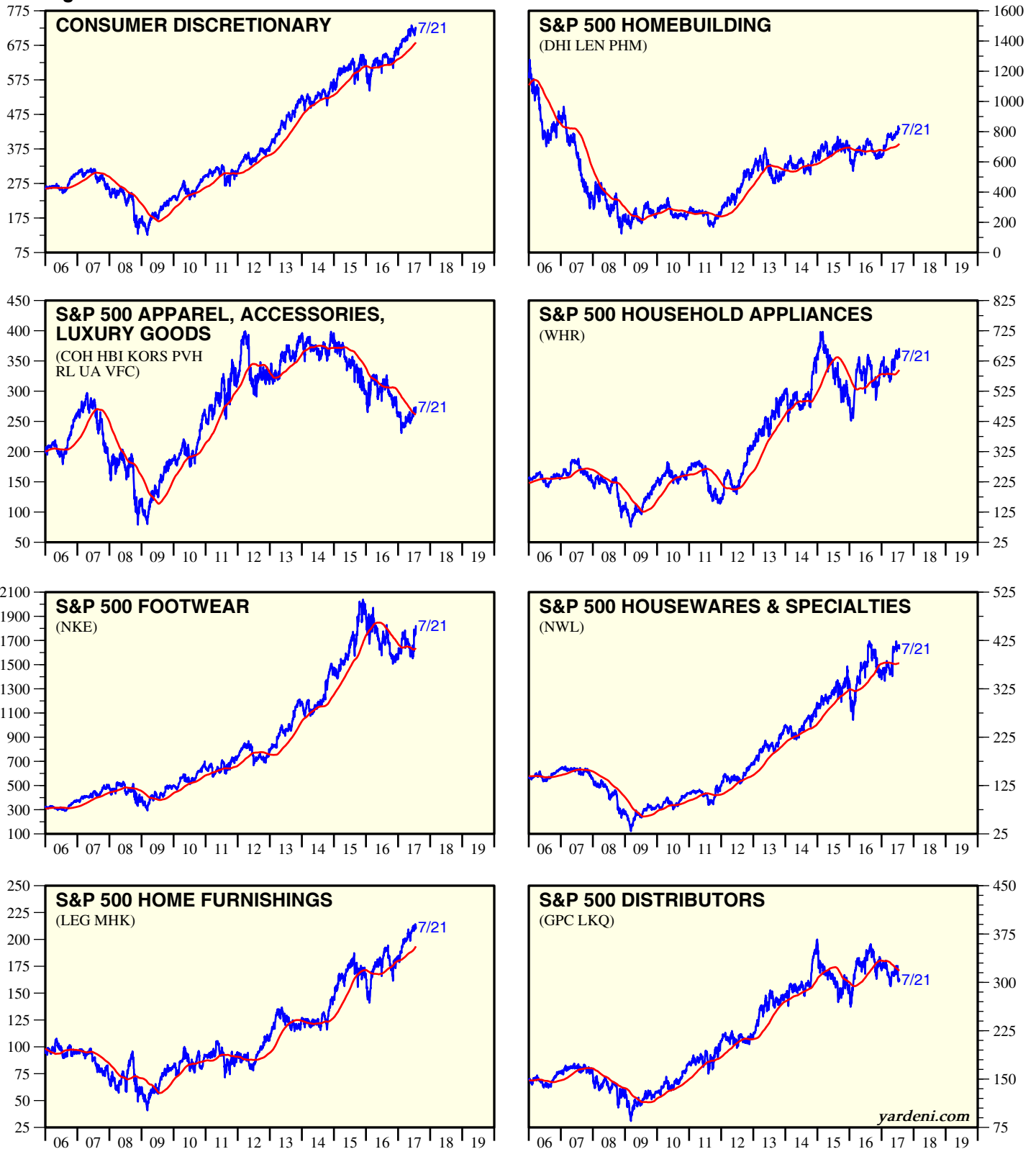
Figure 2.



Note: Shaded areas denote recessions according to the National Bureau of Economic Research. Monthly through December 1990, then weekly. Monthly data an average of Auto, Auto Parts, Building Materials, Footwear, Homebuilding, Household Furnishing, Leisure Time, Newspapers, Publishing, and Textile Apparel industry ratios.
Source: Standard & Poor's Corporation.

S&P 500: Consumer Discretionary

Figure 3.

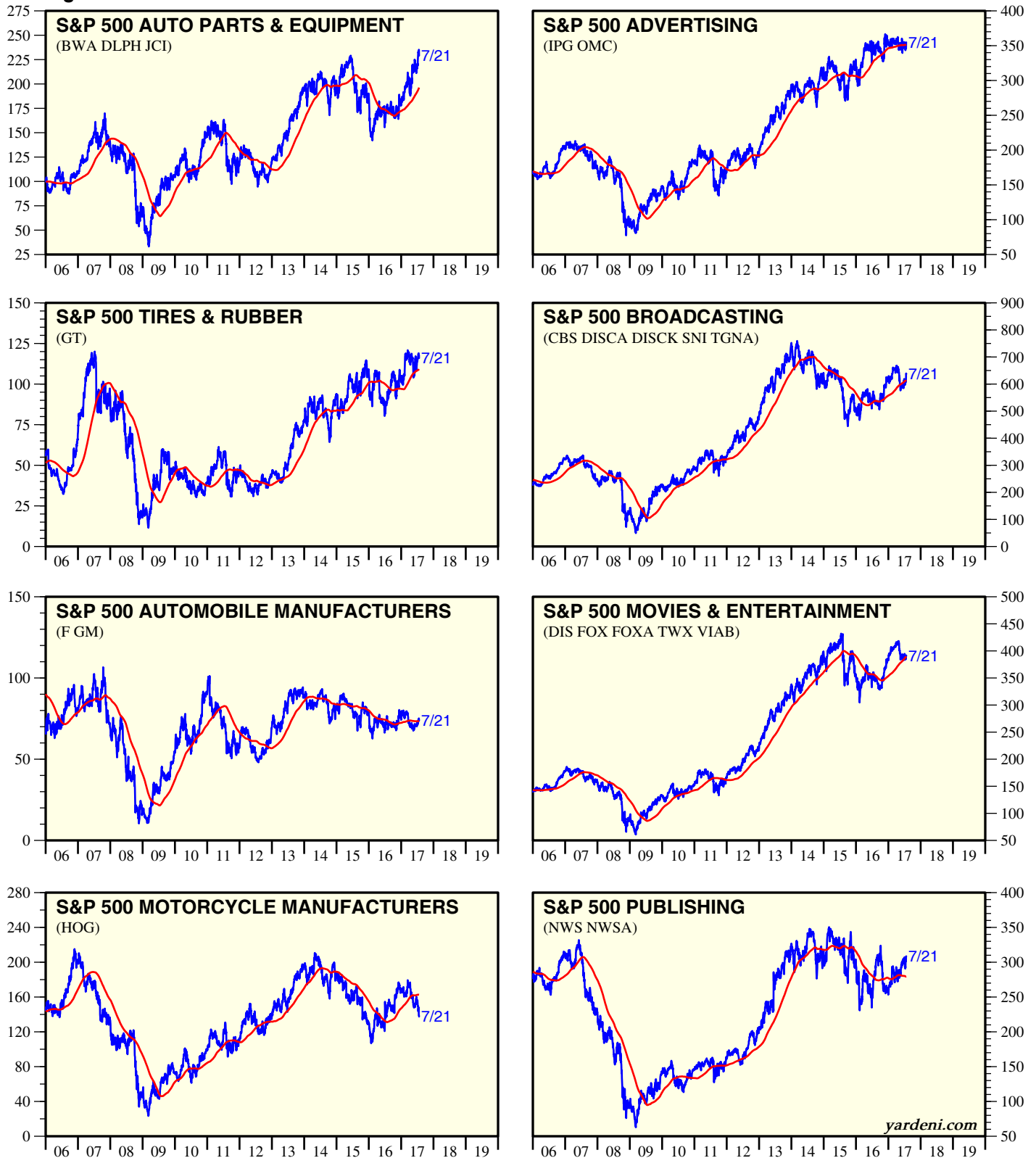


— 200-day moving average

Source: Standard & Poor's Corporation.

S&P 500: Consumer Discretionary (cont)

Figure 4.

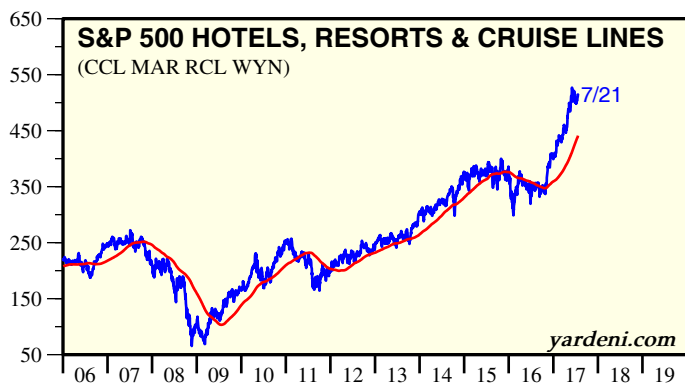
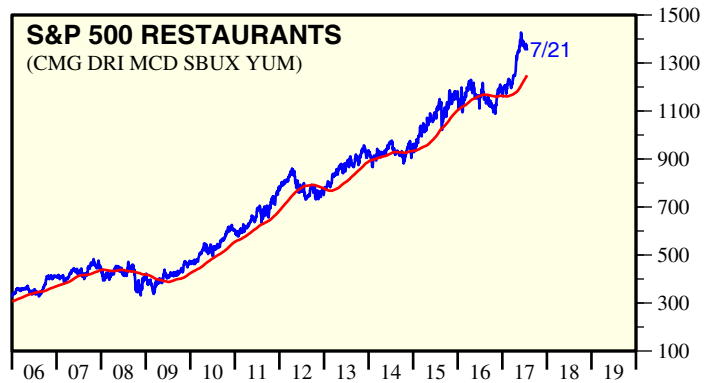
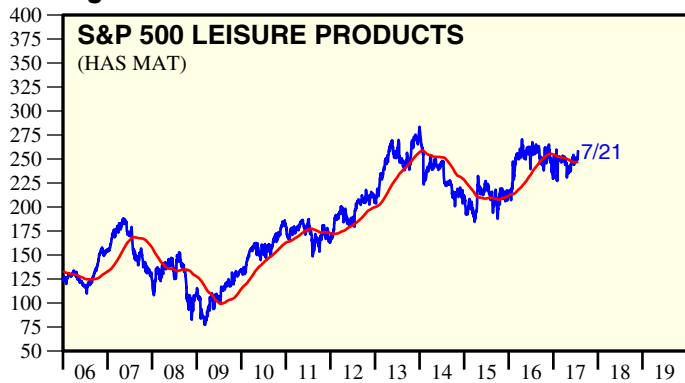


— 200-day moving average

Source: Standard & Poor's Corporation.

S&P 500: Consumer Discretionary (cont)

Figure 5.

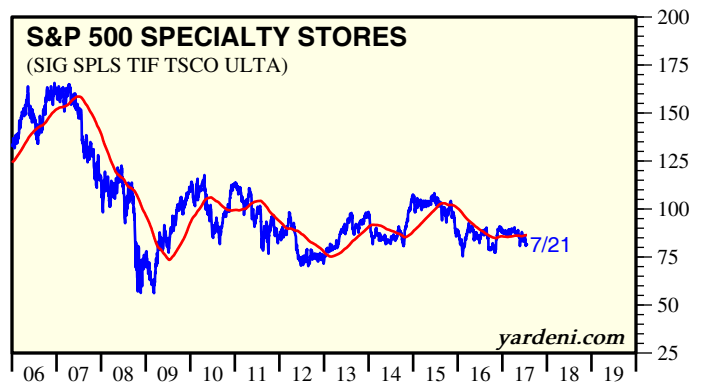
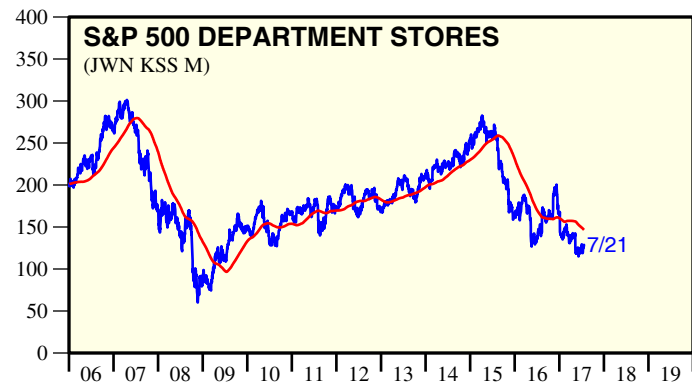
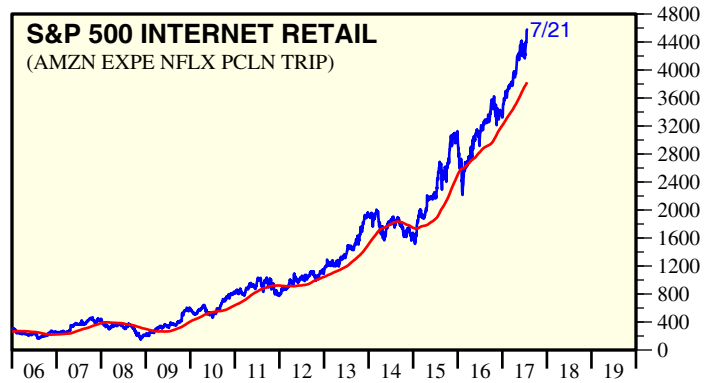
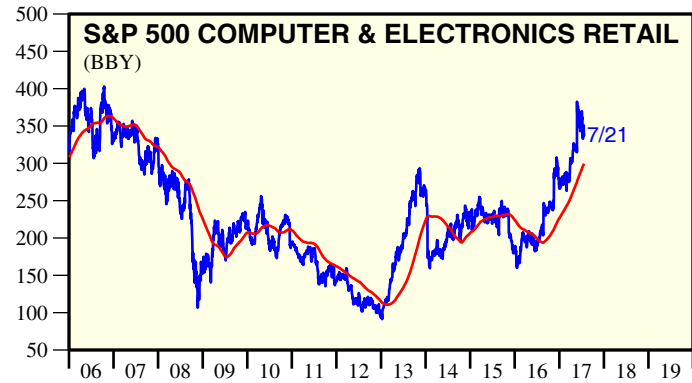
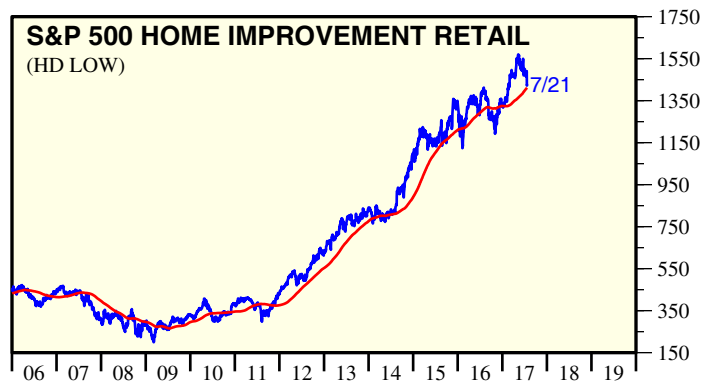
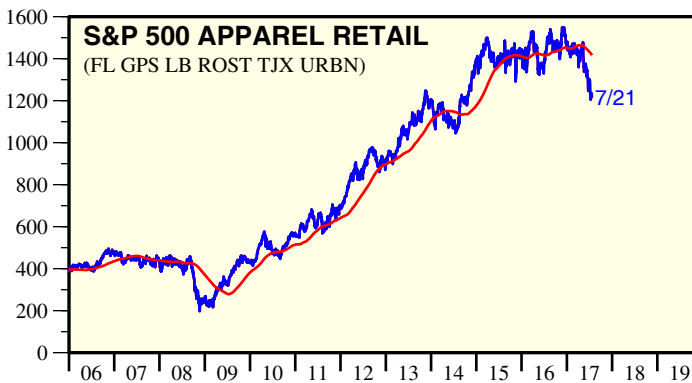
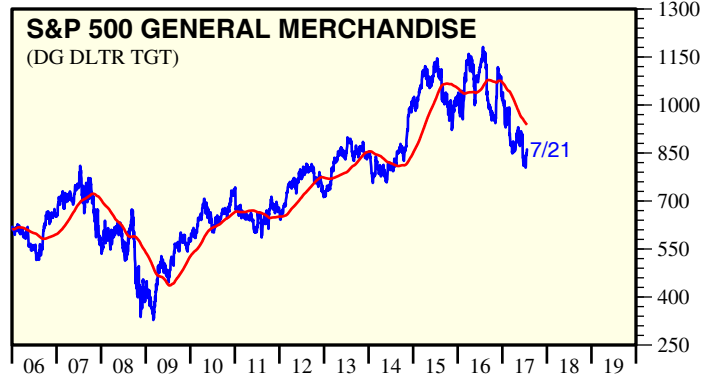
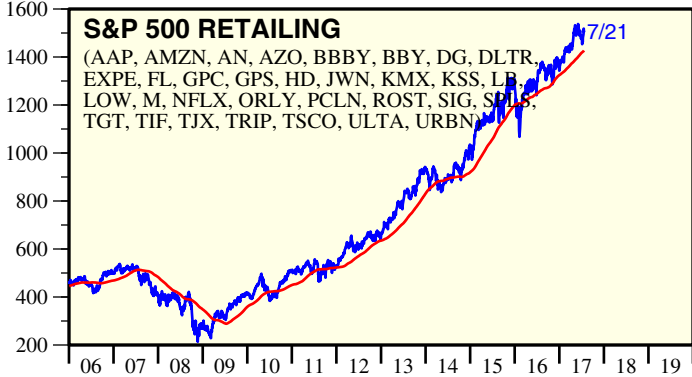


— 200-day moving average

Source: Standard & Poor's Corporation.

S&P 500: Consumer Discretionary Retailers

Figure 6.



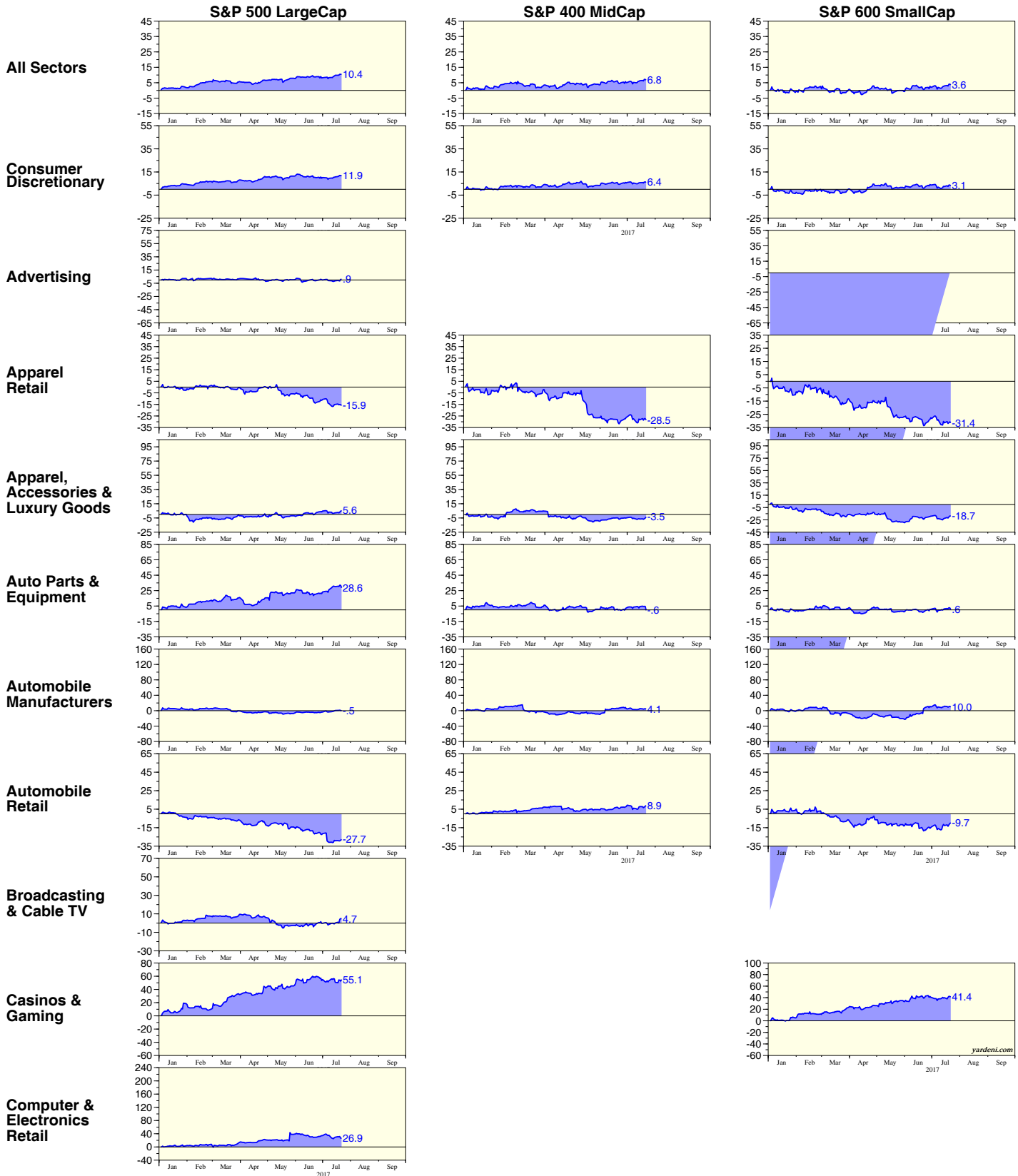
— 200-day moving average

Source: Standard & Poor's Corporation.

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S&P 500/400/600 Consumer Discretionary YTD

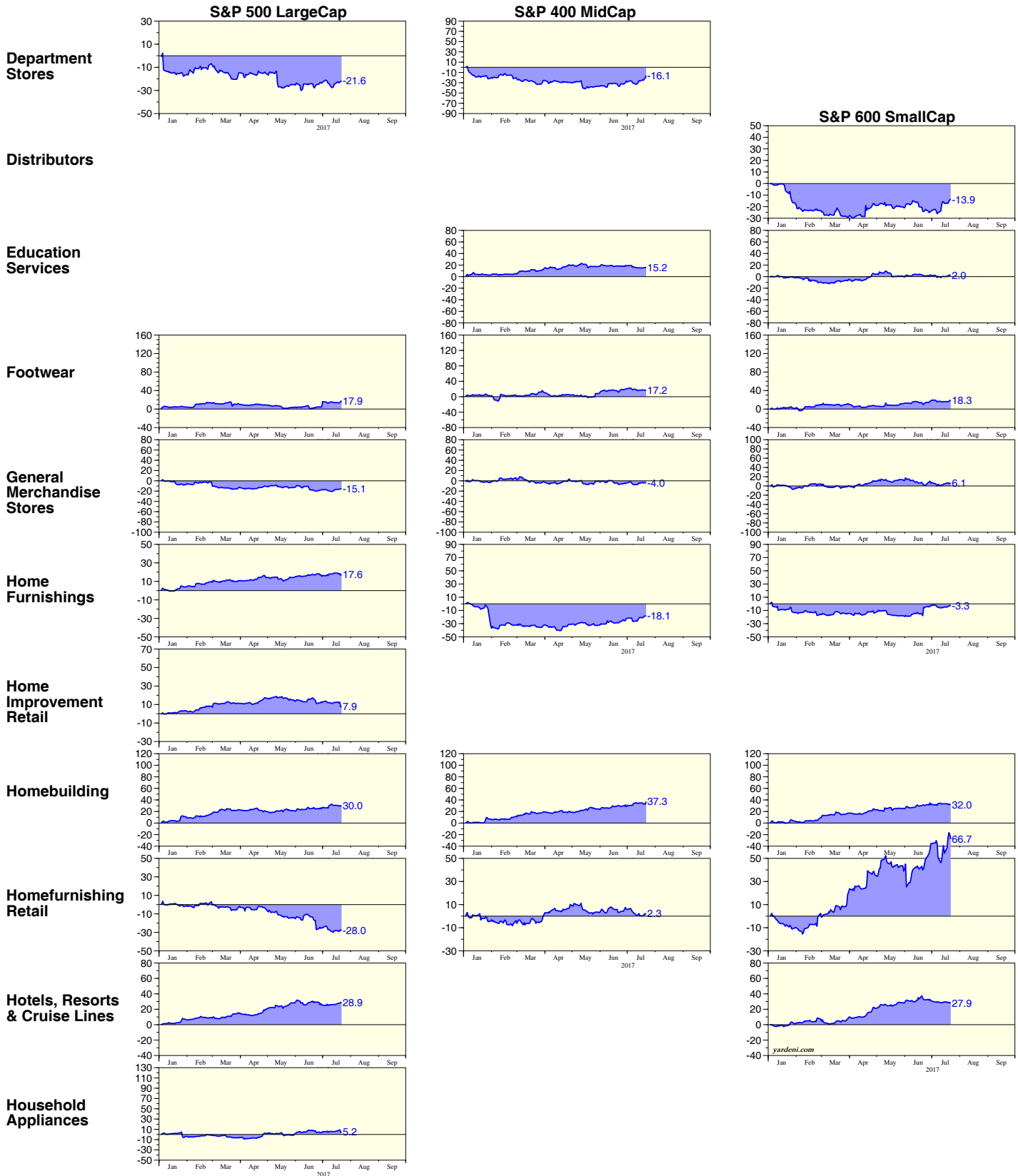
Figure 7.



Source: Standard & Poor's Corporation.

S&P 500/400/600 Consumer Discretionary YTD

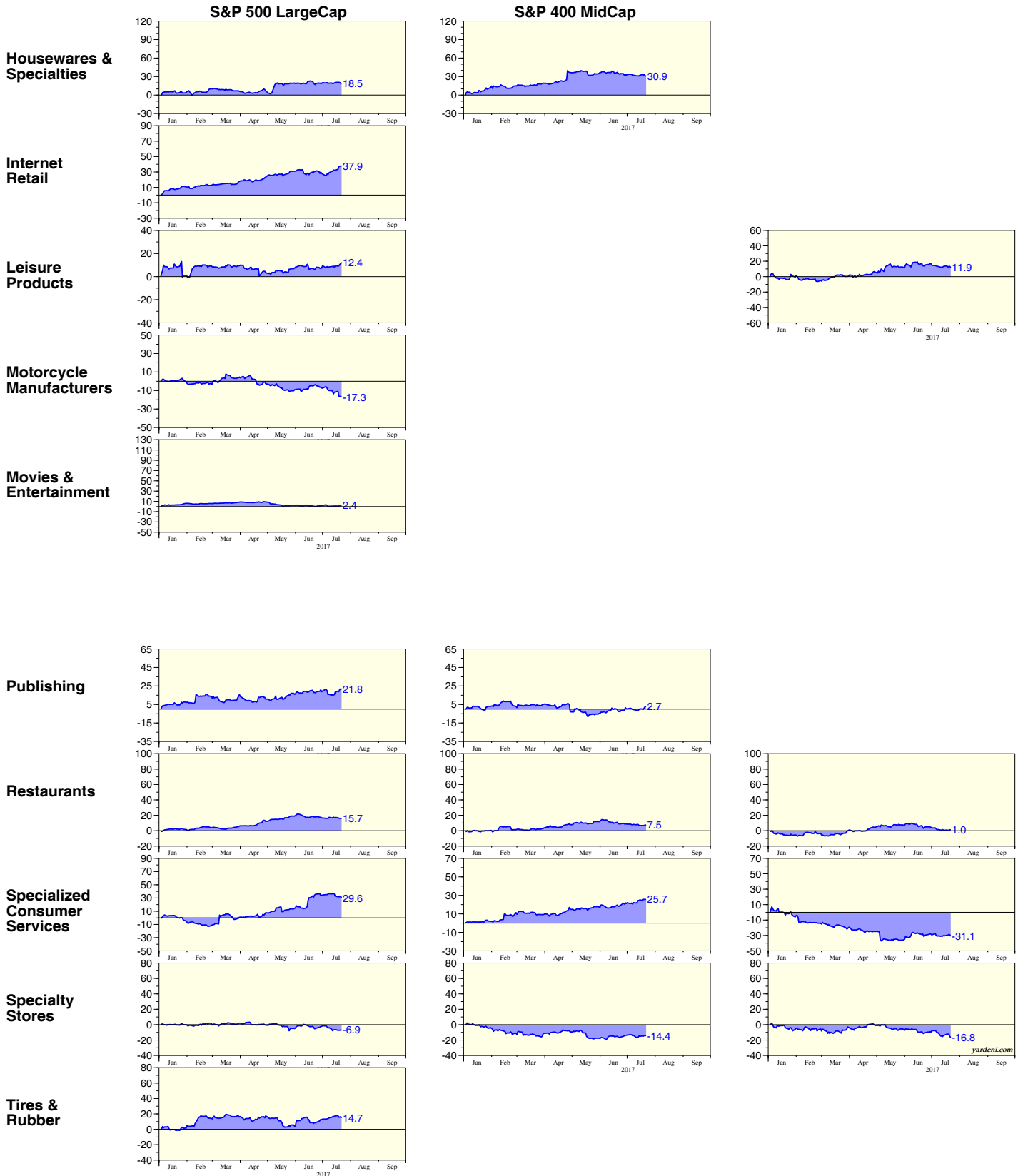
Figure 8.



Source: Standard & Poor's Corporation.

S&P 500/400/600 Consumer Discretionary YTD

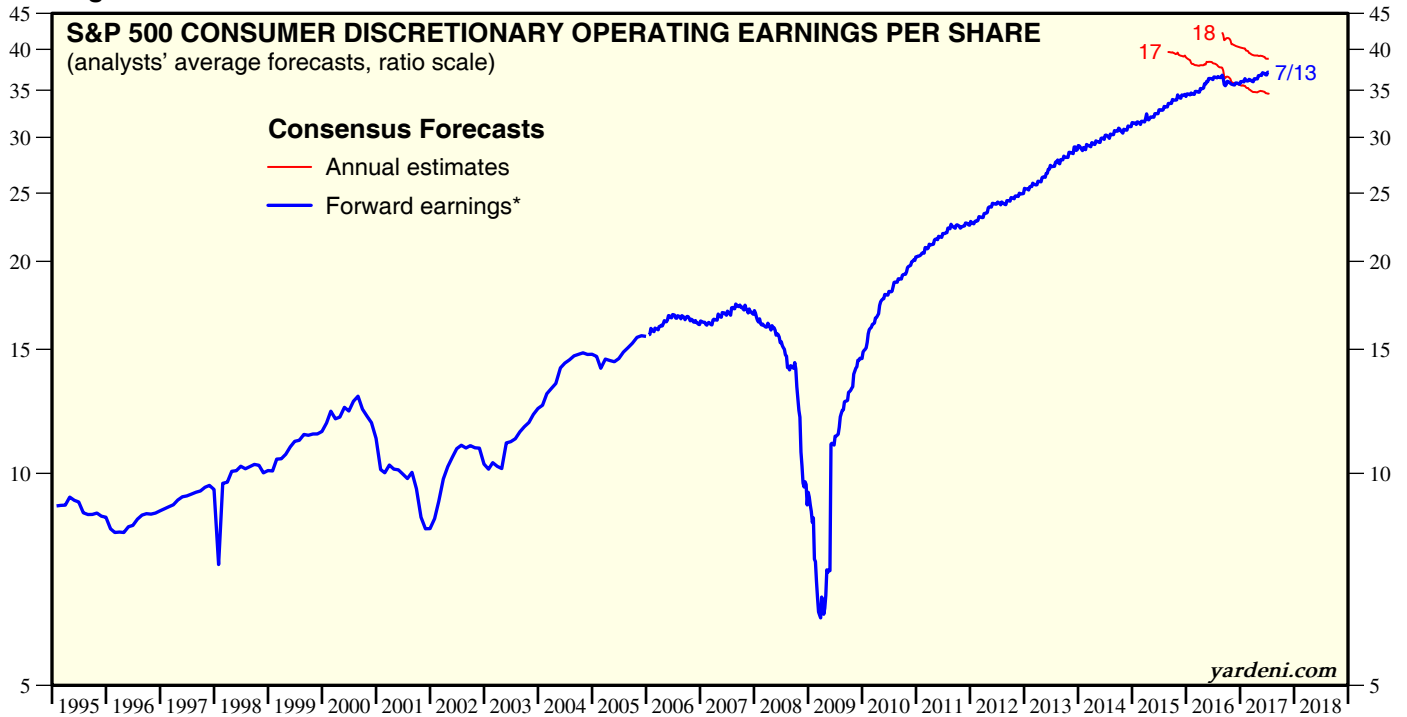
Figure 9.



Source: Standard & Poor's Corporation.

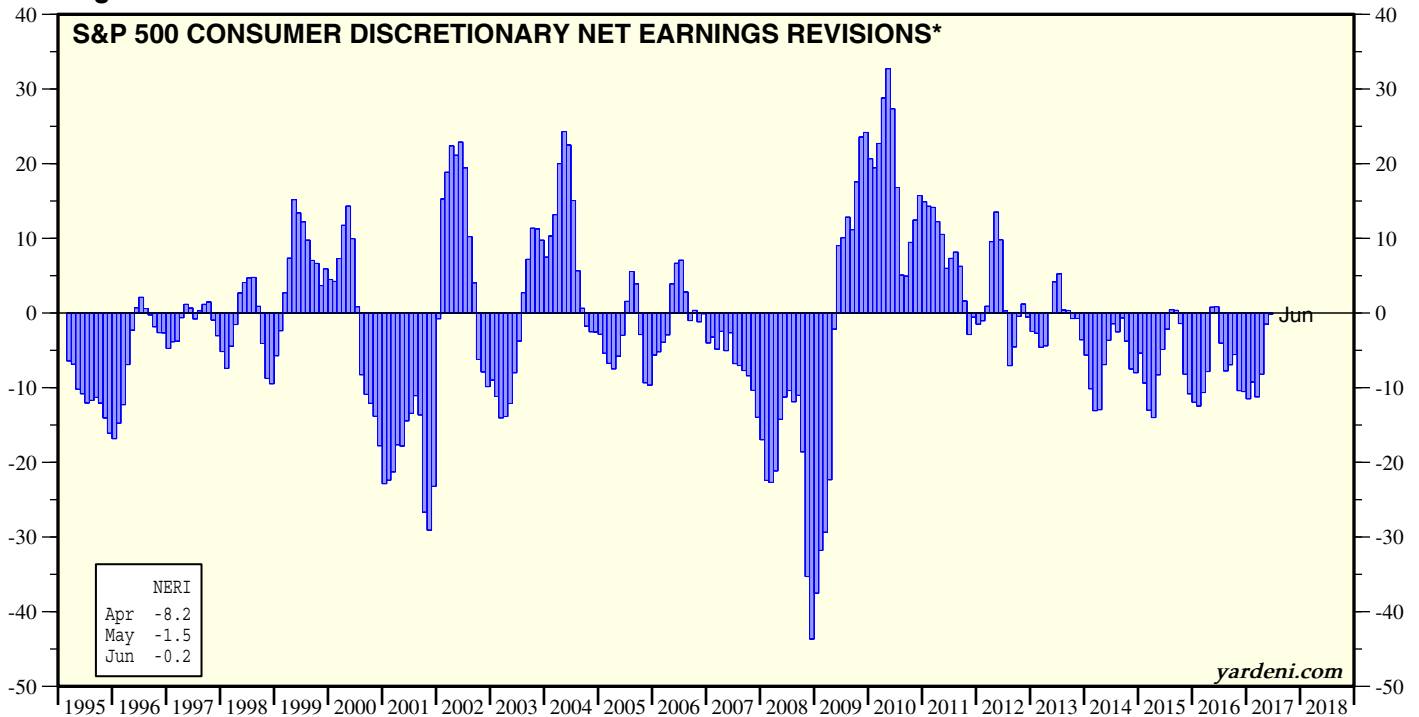
Earnings

Figure 10.



* Time-weighted average of consensus estimates for current year and next year. Monthly through December 2005, then weekly.
Source: Thomson Reuters I/B/E/S.

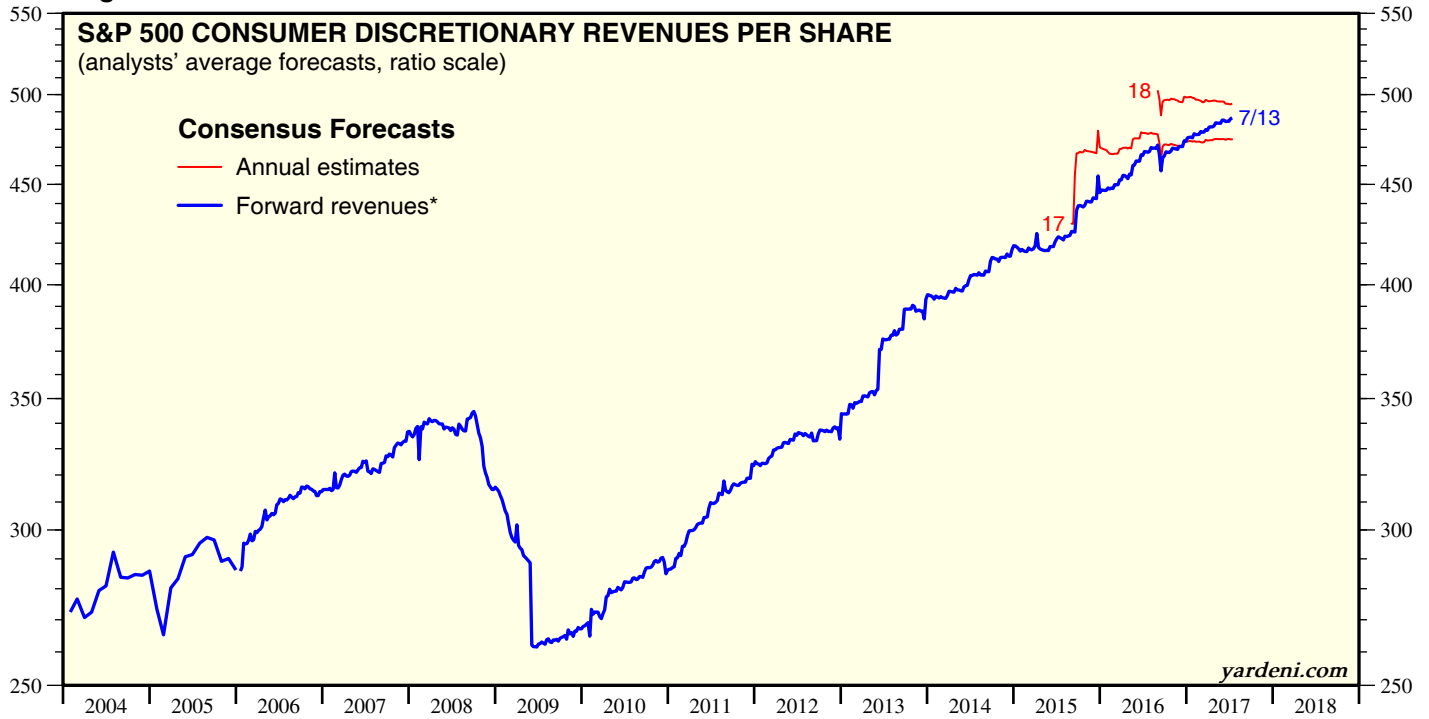
Figure 11.



* Three-month moving average of the number of forward earnings estimates up less number of estimates down, expressed as a percentage of the total number of forward earnings estimates.
Source: Thomson Reuters I/B/E/S.

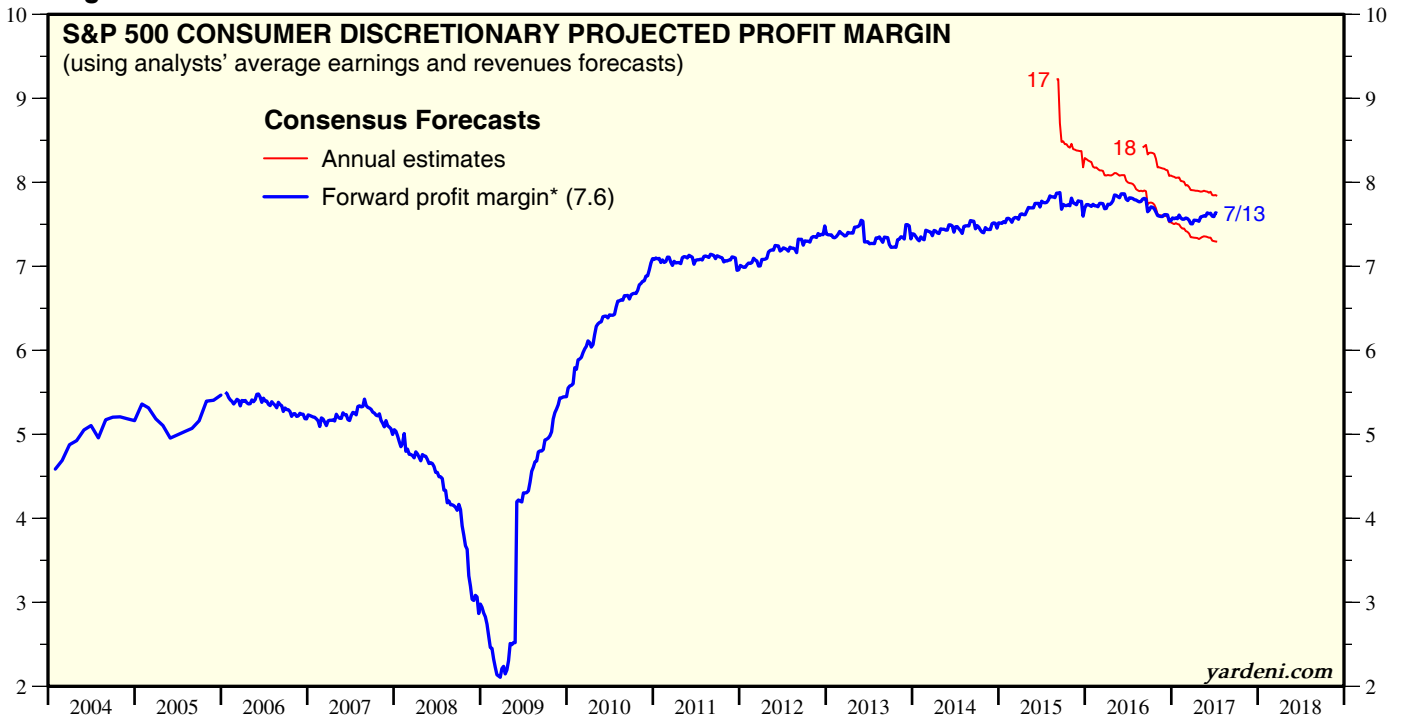
Revenues & Margins

Figure 12.



* Time-weighted average of consensus estimates for current year and next year. Monthly through December 2005, then weekly.
Source: Thomson Reuters I/B/E/S.

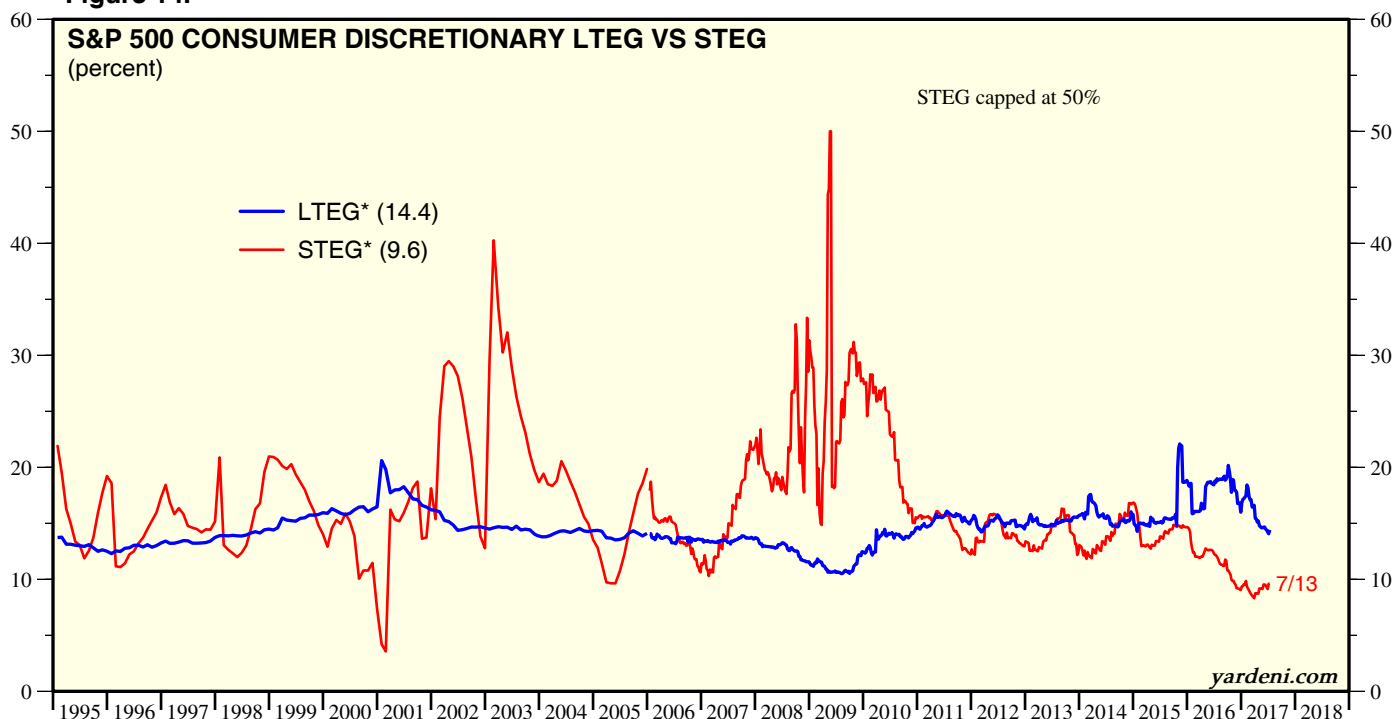
Figure 13.



* Time-weighted average of the consensus estimates for current year and next year. Monthly through December 2005, weekly thereafter.
Source: Thomson Reuters I/B/E/S.

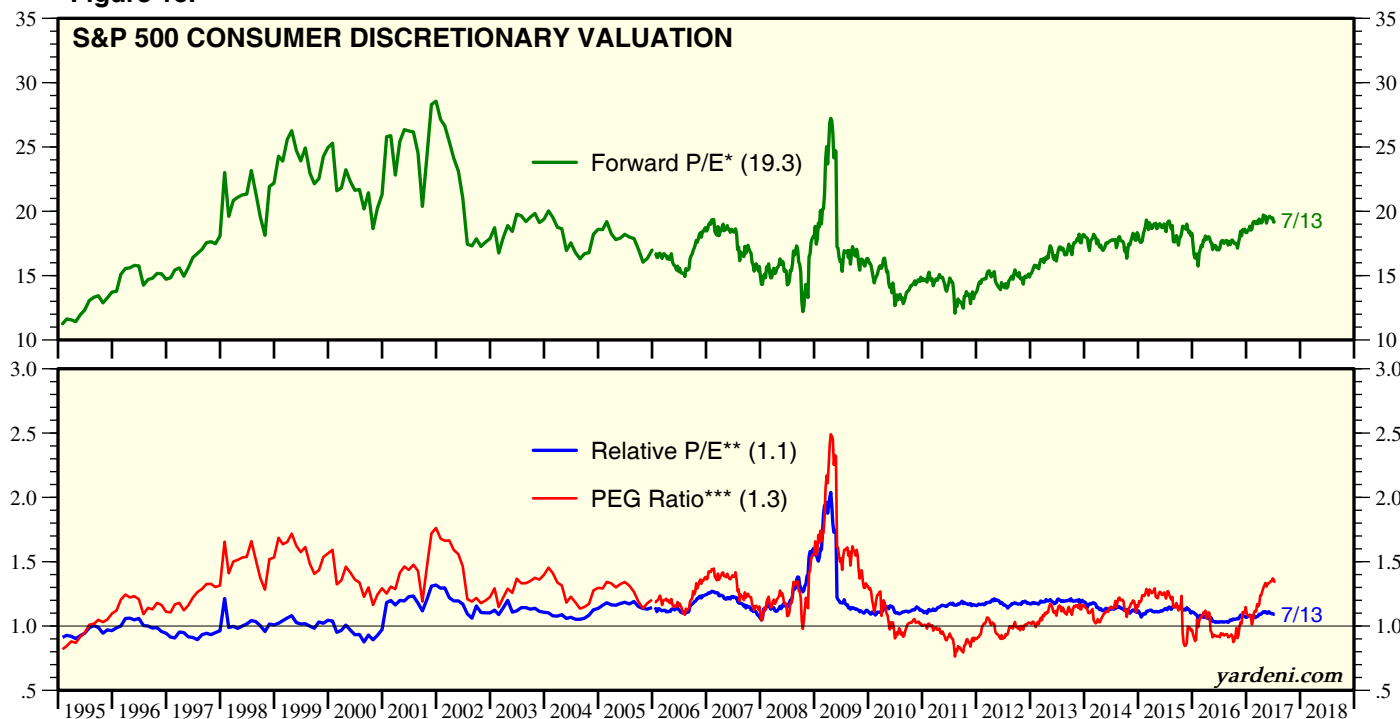
Earnings Growth & Valuation

Figure 14.



* STEG: 12-month (52-week) forward consensus expected earnings growth. LTEG: 5-year forward consensus expected earnings growth. Monthly data through 2005, then weekly.
Source: Thomson Reuters I/B/E/S.

Figure 15.



* Price divided by 12-month forward consensus expected operating earnings per share.
** Sector or industry forward P/E relative to S&P 500 forward P/E.
*** Sector or industry forward P/E relative to sector or industry consensus 5-year LTEG forecast.
Source: Thomson Reuters I/B/E/S.

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