US Economic Indicators: Auto Sales

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thinking outside the box
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**Car & Light Truck Sales**

**Figure 1.**

*US MOTOR VEHICLE SALES*  
(million units, saar)

- **Total (17.1)**
- **12-month moving average (17.1)**

*Includes domestic cars, light trucks, and imports.*  
*Source: Autodata and Haver Analytics.*

**Figure 2.**

*US MOTOR VEHICLE SALES*  
(million units, saar)

- **Domestic Cars (3.4)**
- **Domestic Light Trucks (9.9)**
- **Imports (3.8)**

*Source: Autodata and Haver Analytics.*
DOMESTIC AUTO & LIGHT TRUCK SALES & PRODUCTION
(million units, saar)

Sales (13.3)
Production (10.8)

Source: Bureau of Economic Analysis.

DOMESTIC AUTO & LIGHT TRUCK PRODUCTION
(million units, saar)

Autos
Light Trucks

Source: Bureau of Economic Analysis.
DOMESTIC AUTO INVENTORY/SALES RATIO*
(months’ supply)

DOMESTIC AUTO INDUSTRY DAYS’ SUPPLY
(I/S ratio times the number of selling days)

* Autos produced in US, Canada, and Mexico and sold in US.
Source: Bureau of Economic Analysis.

Source: Bureau of Economic Analysis.
IMPORTED LIGHT VEHICLE RETAIL SALES
(as a percent of total light vehicle sales)

Source: Autodata.

IMPORTED RETAIL LIGHT AUTO SALES*
(percent of total retail light auto sales**)

* Imported sales are US sales of vehicles produced outside the US, Canada, and Mexico.
** Domestic and imported.
Source: Bureau of Economic Analysis.
Figure 9.

IMPORTED RETAIL LIGHT AUTO SALES
(as a percent of total retail light auto sales*)

- Domestic plus imported.
- Source: Bureau of Economic Analysis and Autodata.

Figure 10.

RETAIL UNIT AUTO SALES & HOUSING COMPLETIONS
(million units, saar)

- Includes domestic cars, light trucks, and imports.
- Source: Bureau of Economic Analysis and Bureau of the Census.
Figure 11.

PCED & CPI Autos

PERSONAL CONSUMPTION EXPENDITURES DEFLATOR & CPI: USED AUTOS
(ratio scale)

Note: Shaded areas denote recessions according to the National Bureau of Economic Research.