US Economic Indicators: Auto Sales

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Figure 1.

US MOTOR VEHICLE SALES*
(million units, saar)

* Includes domestic cars, light trucks, and imports.
Source: Autodata and Haver Analytics.

Figure 2.

US MOTOR VEHICLE SALES
(million units, saar)

Source: Autodata and Haver Analytics.
Figure 3.

DOMESTIC AUTO & LIGHT TRUCK SALES & PRODUCTION

(million units, saar)

Source: Bureau of Economic Analysis and Federal Reserve Board.

Figure 4.

DOMESTIC AUTO & LIGHT TRUCK PRODUCTION

(million units, saar)

Source: Bureau of Economic Analysis.
Figure 5.
DOMESTIC AUTO INVENTORY/SALES RATIO*  
(months’ supply)

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* Autos produced in US, Canada, and Mexico and sold in US.  
Source: Bureau of Economic Analysis.

Figure 6.
DOMESTIC AUTO INDUSTRY DAYS’ SUPPLY  
(I/S ratio times the number of selling days)

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Source: Bureau of Economic Analysis.
**Auto Sales**

**Figure 7.**

**IMPORTED LIGHT VEHICLE RETAIL SALES**
(as a percent of total light vehicle sales)

Source: Autodata.

**Figure 8.**

**IMPORTED RETAIL LIGHT AUTO SALES**
(percent of total retail light auto sales)

* Imported sales are US sales of vehicles produced outside the US, Canada, and Mexico.
** Domestic and imported.

Source: Bureau of Economic Analysis.
**Figure 9.**

**IMPORTED RETAIL LIGHT AUTO SALES**
(as a percent of total retail light auto sales*)

* Domestic plus imported.
Source: Bureau of Economic Analysis and Autodata.

**Figure 10.**

**RETAIL UNIT AUTO SALES & HOUSING COMPLETIONS**
(million units, saar)

* Includes domestic cars, light trucks, and imports.
Source: Bureau of Economic Analysis and Bureau of the Census.
PCED & CPI Autos

Note: Shaded areas denote recessions according to the National Bureau of Economic Research.
PERSONAL CONSUMPTION EXPENDITURES: MOTOR VEHICLES
(billion 2012 dollars, saar)

Used
New

PERSONAL CONSUMPTION EXPENDITURES: LIGHT TRUCKS
(billion 2012 dollars, saar)

Used
New

PERSONAL CONSUMPTION EXPENDITURES: AUTOS
(billion 2012 dollars, saar)

Used
New

Source: Bureau of Economic Analysis.