US Economic Indicators: Auto Sales

December 20, 2019

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Figure 1.

**US MOTOR VEHICLE SALES**
(million units, saar)

- **Total (17.2)**
- **12-month moving average (17.0)**

*Includes domestic cars, light trucks, and imports.
Source: Autodata and Haver Analytics.

Figure 2.

**US MOTOR VEHICLE SALES**
(million units, saar)

- **Domestic Cars (3.3)**
- **Domestic Light Trucks (10.0)**
- **Imports (3.9)**

Source: Autodata and Haver Analytics.
Figure 3.
DOMESTIC AUTO & LIGHT TRUCK SALES & PRODUCTION
(million units, saar)
- Sales (13.3)
- Production (11.1)

Source: Bureau of Economic Analysis and Federal Reserve Board.

Figure 4.
DOMESTIC AUTO & LIGHT TRUCK PRODUCTION
(million units, saar)
- Autos
- Light Trucks

Source: Bureau of Economic Analysis.
Figure 5.
DOMESTIC AUTO INVENTORY/SALES RATIO*  
(months’ supply)

* Autos produced in US, Canada, and Mexico and sold in US. 
Source: Bureau of Economic Analysis.

Figure 6.
DOMESTIC AUTO INDUSTRY DAYS’ SUPPLY  
(I/S ratio times the number of selling days)

Source: Bureau of Economic Analysis.
**Figure 7.**

IMPORTED LIGHT VEHICLE RETAIL SALES
(as a percent of total light vehicle sales)

Source: Autodata.

**Figure 8.**

IMPORTED RETAIL LIGHT AUTO SALES*
(percent of total retail light auto sales**)

* Imported sales are US sales of vehicles produced outside the US, Canada, and Mexico.
** Domestic and imported.

Source: Bureau of Economic Analysis.
Figure 9.

IMPORTED RETAIL LIGHT AUTO SALES
(as a percent of total retail light auto sales*)

* Domestic plus imported.
Source: Bureau of Economic Analysis and Autodata.

Figure 10.

RETAIL UNIT AUTO SALES & HOUSING COMPLETIONS
(million units, saar)

* Includes domestic cars, light trucks, and imports.
Source: Bureau of Economic Analysis and Bureau of the Census.
Note: Shaded areas denote recessions according to the National Bureau of Economic Research.
**Figure 12.**

**PERSONAL CONSUMPTION EXPENDITURES: MOTOR VEHICLES**
(billion 2012 dollars, saar)

Used
New

Source: Bureau of Economic Analysis.

**PERSONAL CONSUMPTION EXPENDITURES: LIGHT TRUCKS**
(billion 2012 dollars, saar)

Used
New

Source: Bureau of Economic Analysis.

**PERSONAL CONSUMPTION EXPENDITURES: AUTOS**
(billion 2012 dollars, saar)

Used
New

Source: Bureau of Economic Analysis.