# Table Of Contents

S&P 500 Consumer Discretionary Retail Industry Group

<table>
<thead>
<tr>
<th>Stock Price Index</th>
<th>1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Forward Revenues &amp; Earnings with Annual Squiggles</td>
<td>2</td>
</tr>
<tr>
<td>Annual Growth Squiggles</td>
<td>3</td>
</tr>
<tr>
<td>Margins &amp; NERI</td>
<td>4</td>
</tr>
<tr>
<td>Forward Growth &amp; Valuation</td>
<td>5</td>
</tr>
</tbody>
</table>
Figure 1.

S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY GROUP*
(AAP, AMZN, AN, AZO, BBY, DG, DLTR, EXPE, GME, GPC, GPS, HD, JWN, KMX, KSS, LB, LOW, M, NFLX, ORLY, PCLN, ROST, SIG, SPLS, TGT, TIF, TJX, TRIP, TSCO, URBN)

200-day moving average.
* Ratio scale.
Source: Standard & Poor’s and Haver Analytics.

Figure 2.

S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY GROUP INDEX, FORWARD EARNINGS, & VALUATION
Consumer Discretionary Retailing Index 09/20/19
Blue Angels Implied Price Index* 09/12/19

* Implied price index calculated using forward earnings times forward P/Es.
Source: Standard & Poor’s and I/B/E/S data by Refinitiv.
* Time-weighted average of consensus estimates for current year and next year. Monthly through December 2005, then weekly.
Source: I/B/E/S data by Refinitiv.

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*S&P 500 CONSUMER DISCRETIONARY RETAIL REVENUES PER SHARE*
(analysts’ average forecasts, ratio scale)

Consensus Forecasts
- Annual estimates
- Forward revenues*

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*S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY GROUP OPERATING EPS*
(analysts’ average forecasts, ratio scale)

Consensus Forecasts
- Annual estimates
- Forward earnings*

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* Time-weighted average of consensus estimates for current year and next year. Monthly through December 2005, then weekly.
Source: I/B/E/S data by Refinitiv.
S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY
ANNUAL REVENUE GROWTH FORECASTS*
(based on analysts' consensus estimates, percent, weekly)

2011 (6.8) 2016 (7.6)
2012 (5.8) 2017 (9.8)
2013 (4.9) 2018 (11.2)
2014 (5.8) 2019 (7.3)
2015 (6.7) 2020 (8.1)

Latest data thru 09/12/19

Source: I/B/E/S data by Refinitiv.

S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY
ANNUAL EARNINGS GROWTH FORECASTS*
(based on analysts' consensus estimates, percent, weekly)

2011 (11.2) 2016 (13.2)
2012 (8.3) 2017 (8.5)
2013 (9.7) 2018 (37.1)
2014 (12.6) 2019 (7.6)
2015 (10.0) 2020 (15.2)

Latest data thru 09/12/19

Source: I/B/E/S data by Refinitiv.
**Margins & NERI**

### Figure 7.

**S&P 500 CONSUMER DISCRETIONARY RETAIL PROJECTED PROFIT MARGIN**
(using analysts’ average earnings and revenues forecasts)

**Consensus Forecasts**
- Red: Annual estimates
- Blue: Forward profit margin* (6.8)

* Time-weighted average of the consensus estimates for current year and next year. Monthly through December 2005, weekly thereafter.

Source: I/B/E/S data by Refinitiv.

### Figure 8.

**S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY GROUP NET EARNINGS REVISIONS***

* Three-month moving average of the number of forward earnings estimates up less number of estimates down, expressed as a percentage of the total number of forward earnings estimates.

Source: I/B/E/S data by Refinitiv.
Figure 9.

S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY GROUP STR, STEG, & LTEG
(percent)

LTEG* (43.2)
STEG* (13.1)
STRG* (7.9)

* STEG is year-ahead forward consensus expected short-term earnings growth. STRG is year-ahead forward consensus expected short-term revenue growth. LTEG is five-year consensus expected long-term earnings growth.
Monthly data through 2005, weekly thereafter.
Source: I/B/E/S data by Refinitiv.

Figure 10.

S&P 500 CONSUMER DISCRETIONARY RETAILING INDUSTRY GROUP VALUATION

Forward P/E* (26.7)
Relative P/E** (1.6)
PEG Ratio*** (0.6)

* Price divided by 12-month forward consensus expected operating earnings per share.
** Sector or industry forward P/E relative to S&P 500 forward P/E.
*** Sector or industry forward P/E relative to sector or industry consensus 5-year LTEG forecast.
Source: I/B/E/S data by Refinitiv.
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