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S&P 500 Insurance Brokers

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Figure 1.

S&P 500 INSURANCE BROKERS STOCK PRICE INDEX*

(AJG AON MMC WLTW)

200-day moving average.

* Ratio scale.
Source: Standard & Poor’s and Haver Analytics.

Figure 2.

S&P 500 INSURANCE BROKERS INDEX, FORWARD EARNINGS, & VALUATION

- Insurance Brokers Index
  04/01/21
- Blue Angels Implied Price Index*
  03/25/21

* Implied price index calculated using forward earnings times forward P/Es.
Source: Standard & Poor’s and I/B/E/S data by Refinitiv.
Forward Revenues & Earnings with Annual Squiggles

Figure 3.

**S&P 500 INSURANCE BROKERS REVENUES PER SHARE**
(Analysts' average forecasts, ratio scale)

**Consensus Forecasts**
- Annual estimates
- Forward revenues*

*Time-weighted average of consensus estimates for current year and next year. Monthly through December 2005, then weekly.
Source: I/B/E/S data by Refinitiv.

Figure 4.

**S&P 500 INSURANCE BROKERS OPERATING EARNINGS PER SHARE**
(Analysts' average forecasts, ratio scale)

**Consensus Forecasts**
- Annual estimates
- Forward earnings*

*Time-weighted average of consensus estimates for current year and next year. Monthly through December 2005, then weekly.
Source: I/B/E/S data by Refinitiv.
Figure 5.

S&P 500 INSURANCE BROKERS ANNUAL REVENUE GROWTH FORECASTS*
(based on analysts' consensus estimates, percent, weekly)

2011 (20.0)
2012 (2.8)
2013 (3.1)
2014 (4.4)
2015 (-1.1)
2016 (13.6)
2017 (-0.8)
2018 (2.5)
2019 (7.7)
2020 (2.6)
2021 (4.7)
2022 (6.4)

Source: I/B/E/S data by Refinitiv.

Figure 6.

S&P 500 INSURANCE BROKERS ANNUAL EARNINGS GROWTH FORECASTS*
(based on analysts' consensus estimates, percent, weekly)

2011 (6.3)
2012 (24.8)
2013 (15.0)
2014 (14.9)
2015 (1.7)
2016 (23.9)
2017 (6.0)
2018 (16.2)
2019 (9.5)
2020 (8.2)
2021 (7.7)
2022 (9.3)

Source: I/B/E/S data by Refinitiv.
Margins & NERI

Figure 7.
S&P 500 INSURANCE BROKERS PROJECTED PROFIT MARGIN
(using analysts' average earnings and revenues forecasts)

Consensus Forecasts
- Annual estimates
- Forward profit margin* (17.0)

* Time-weighted average of the consensus estimates for current year and next year. Monthly through December 2005, weekly thereafter.
Source: I/B/E/S data by Refinitiv.

Figure 8.
S&P 500 INSURANCE BROKERS NET EARNINGS REVISIONS*

* Three-month moving average of the number of forward earnings estimates up less number of estimates down, expressed as a percentage of the total number of forward earnings estimates.
Source: I/B/E/S data by Refinitiv.

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Figure 9.

S&P 500 INSURANCE BROKERS STRG, STEG, & LTEG
(percent)

- LTEG* (9.1)
- STEG* (8.1)
- STRG* (5.1)

STEGL capped at 50%

* STEG is year-ahead forward consensus expected short-term earnings growth. STRG is year-ahead forward consensus expected short-term revenue growth. LTEG is five-year consensus expected long-term earnings growth.
Monthly data through 2005, weekly thereafter.
Source: I/B/E/S data by Refinitiv.

Figure 10.

S&P 500 INSURANCE BROKERS VALUATION

- Forward P/E* (20.8)
- Relative P/E** (1.0)
- PEG Ratio*** (2.3)

* Price divided by 12-month forward consensus expected operating earnings per share.
** Sector or industry forward P/E relative to S&P 500 forward P/E.
*** Sector or industry forward P/E relative to sector or industry consensus 5-year LTEG forecast.
Source: I/B/E/S data by Refinitiv.